

**Minutes of the JP4 Foundation Q1 Board of Directors Meeting - January 20, 2022.**

Meeting was called to order at 7:36 PM virtually via Zoom.

Attended by JP4 Foundation Board of Directors: Bart Wolkerstorfer, Kelli Gillispie-Coen, Maria Rog, Tom Bitz, Lisa Price and John Vogel as well as Jeff Huth, Foundation Executive Director. Absent: Jodi Lucast, Adam Barta

1. **Call to Order**
   1. Bart called the meeting order at 7:36
2. **Approve Minutes - Q4, 2021**
   1. Jeff motioned, Tom second
3. **Approve Agenda - Q1, 2022**
4. **Treasurer Report**
   1. Propose 2022 Budget
      1. Revenue is flat over 2021
      2. Overall expenses - 10% increase on operating expenses
      3. Took out family assistance. Now combined with contributions and scholarships.
      4. 8 camps and 4 Diamond clubs
      5. Gross Revenue:
         1. 100k Golf tourney
         2. 100k Donations
         3. 46k Holiday party
         4. 9k Bowling for baseball
      6. Expenses:
         1. 37k Golf Tourney
         2. 15k Holiday party
         3. 88k Payroll
         4. 52k Operating
         5. 46k Summer camps
         6. 137k Diamond clubs
         7. 7k Boat
      7. Net Revenue:
         1. 63k Golf tourney
         2. 30k Holiday
         3. 263k Total
      8. Cash
         1. Beginning 149k
         2. End 22k
         3. Change 127k
5. **Executive Director Report**
   1. Holiday Party Review
      1. Best year yet - 32k
      2. Start selling tables of 8
      3. Stop inviting Al Newman as emcee
      4. Continue utilizing intern committees
      5. Put in the golf goody bag some type of “reminder” for the holiday party
   2. Day-to-day Update
      1. Recapping grants, applying for new grants, programming, donor meetings, program meetings, thank you’s and follow ups, housekeeping
   3. Website and communication
      1. Old vs. new website - need to develop a website and communication team. Team needs to go through website with a fine tooth comb
      2. Team needs to develop core messaging
         1. Consistency and clarity
         2. Stef Tschida - worked for United Health Group. She can sit down with “us” to develop core messaging. “What got us here, won’t get us there”.
         3. Tschida Communications - 100 to 150 hours of work
            1. Jeff would like to put together a subcommittee to look into this. If interested, reach out to Jeff.
6. **Chair Report**
   1. 2022 meeting dates & times
      1. Stick to the evening format. Q2,3,4 hoping to be in person, centrally located. Possibly the office space Lisa mentioned.
   2. Events & Leadership
      1. Men’s Golf Tourney - need a lead or team
      2. Al Newman Bowling - Board determined to keep moving forward.
      3. Wiffle Ball - lost $1200 (which is a deposit). Board determined to cancel moving forward.
      4. Take me out to the ball game - lost $555. Board determined to keep moving forward.
   3. Board Candidates Update
      1. 9 candidates. 8 of the 9 are connected to JP4 in some fashion
      2. Board’s alignment to diversify in meaningful way - skills, contacts, network, background, experience, activity level
   4. Next meeting:
      1. Boat update
      2. Women’s golf update
      3. Large golf update
7. **Approve Budget**
   1. Lisa moved, Kelly second
8. **Meeting was adjourned at 9:08**